

Job Title: Licensed Loan Officer in Virginia and/or Florida

Location: Virginia and/or Florida, United States

Company Overview:

SEB Mortgage is a reputable mortgage broker company committed to providing personalized mortgage solutions to individuals and businesses across Virginia and Florida. We pride ourselves on our dedication to customer satisfaction, professionalism, and ethical practices. As we continue to grow, we are seeking a Licensed Loan Officer to join our dynamic team and contribute to our mission of empowering clients to achieve their homeownership and financial goals.

Position Overview:

As a Licensed Loan Officer at SEB Mortgage, you will play a crucial role in facilitating the loan process for our clients. You will be responsible for guiding borrowers through the loan application process, assessing their financial situations, and recommending loan products that best fit their needs. This role requires a deep understanding of various loan programs, excellent communication skills, and a commitment to delivering exceptional service.

Key Responsibilities:

- Conduct thorough consultations with clients to understand their financial objectives, credit history, and borrowing needs.
- Educate clients on the different types of loan products available, including conventional, FHA, VA, and USDA loans.
- Assist clients in completing loan applications accurately and efficiently, ensuring all required documentation is provided.
- Analyze financial data such as income, debt, and credit reports to determine loan eligibility and affordability.
- Collaborate with underwriters to review and process loan applications, addressing any additional requirements or inquiries promptly.
- Maintain compliance with state and federal regulations.
- Build and maintain strong relationships with clients, real estate agents, and other referral partners to generate new business opportunities.
- Stay updated on industry trends, market conditions, and changes in lending guidelines to provide informed advice to clients.

Qualifications:

- Must hold a valid Mortgage Loan Originator (MLO) license issued by the Nationwide Mortgage Licensing System (NMLS) in the state of Virginia and/or Florida.
- Proven experience in mortgage lending or a related field, with a track record of achieving sales targets and providing excellent customer service.
- Strong understanding of mortgage products, loan pricing, and underwriting guidelines.
- Excellent communication skills, both written and verbal, with the ability to explain complex financial concepts clearly and concisely.
- Detail-oriented with strong analytical and problem-solving skills.
- Ability to work independently and as part of a team.

Joining SEB Mortgage as a Licensed Loan Officer offers an exciting opportunity to leverage your expertise in the mortgage industry to help clients achieve their homeownership dreams and build wealth while contributing to the success of our growing organization.

Are you a motivated and client-focused professional looking for a rewarding career in the mortgage industry? Send an email to nneka@sebmtg.com with your resume and schedule an interview to apply today! We're excited to hear from you.